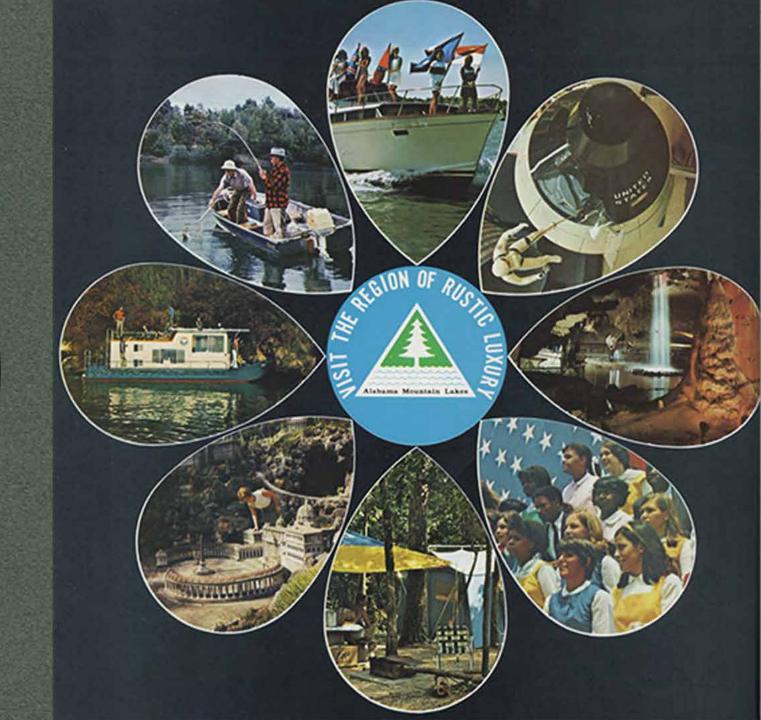
ALABAMA MOUNTAIN LAKES
TOURIST ASSOCIATION

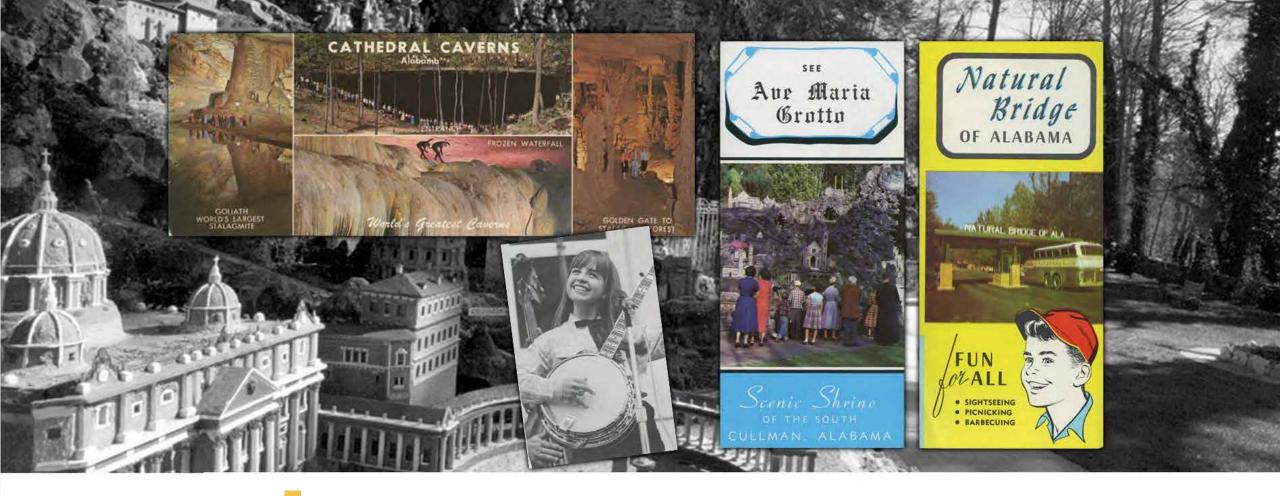


ECONOMIC GROWTH FOR NORTH ALABAMA
THROUGH OUR \$3.2 BILLION
TOURISM & TRAVEL INDUSTRY

our history

For more than five decades, the Alabama Mountain Lakes Tourist Association has been developing and promoting the tourism and travel industry of North Alabama.





A CATCHY IDEA

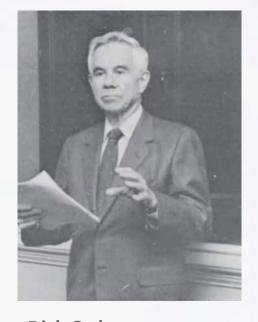
1960s A Groovy Time for AMLA

The idea of a regional organization to promote the area was conceived by individuals concerned with the economic development of North Alabama. Five years of extensive research during the early 1960s concluded that the region was far above the national average in natural wonders, attractions and panoramic terrain, yet well below the national average in tourist income.

LIKE A STRING OF PEARLS ORDWAY LAYS THE FOUNDATION

In 1960, as director of the Decatur Chamber of Commerce, Dick Ordway began efforts to organize groups in Decatur, Huntsville, Florence, Sheffield, Athens, and Cullman to work together in promoting tourism and travel in the area.

The "regional" concept quickly gained attention. The initial six participating chambers in 1960 grew to ten in 1962 and then to 15 by 1963. Ordway's efforts served as a cornerstone for the creation of AMLA.



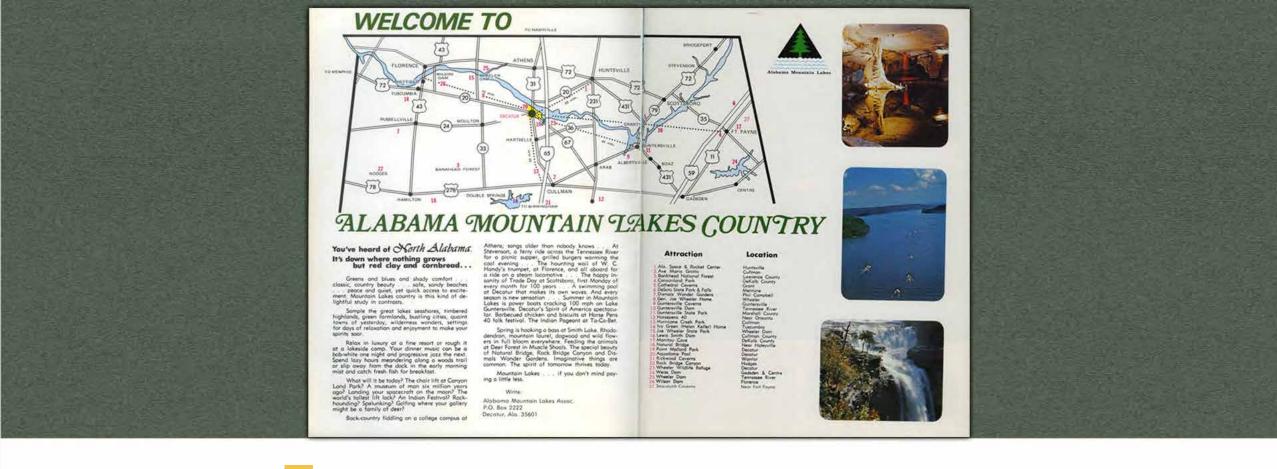
Dick Ordway

Decatur Chamber Director in the 1960s



EVEN BACK THEN WE SAW THAT NORTH ALABAMA HAD A

NUMBER OF QUALITY DESTINATIONS LAID OUT ACROSS THE REGION NEXT TO THE TENNESSEE RIVER LIKE A STRING OF PEARLS." – DICK ORDWAY



BIRTH OF THE ASSOCIATION

AN ECONOMIC AND CULTURAL MISSION

In 1964 the Alabama Mountain Lakes Tourist Association was formed as a non-profit organization and charged with the responsibility of <u>stimulating the economic and cultural</u> <u>development</u> of North Alabama through the tourism and travel industry.

Funding for the fledging group was to be based on destination membership dues.



The area of responsibility for the association was designated as the 16 counties of Northern Alabama, which is a part of the fertile Tennessee River Valley region of the Southeast United States.

The 16 counties of the Northern Alabama region are:

✓ Madison **✓** Blount ✓ Etowah ✓ Marion √ Cherokee **✓** Franklin ✓ Marshall ✓ Colbert ✓ Jackson ✓ Morgan ✓ Cullman **✓** Lauderdale √ Winston ✓ DeKalb ✓ Lawrence **✓** Limestone



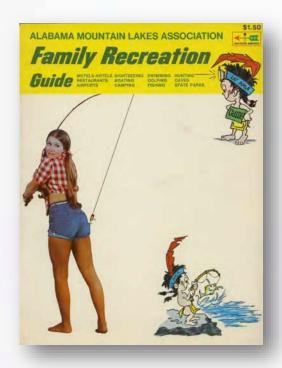
NATIONAL RECOGNITION

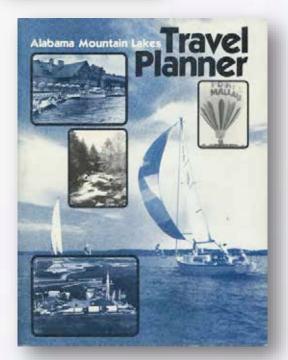
INNOVATIVE "REGIONAL" CONCEPT

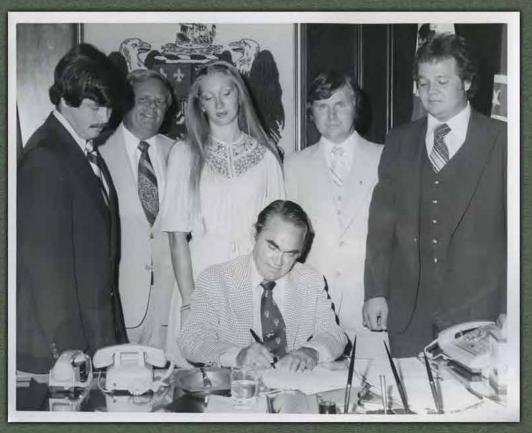
The next major milestone in the history of AMLA came in 1970 with its first national recognition. Due to its meteroic rise and successful efforts in developing a tourism and travel agency in an untapped region, the Discover America organization presented the association with its top national award.











Alabama Governor George Wallace signs the bill providing stable funding for the Alabama Mountain Lakes Tourist Association in 1978.

The legislation has become a model for the creation of regional tourism organizations across the nation.

Looking on are: (left to right)
AMLA Director Gil Langley and AMLA
Board of Directors Jerry Alford of
Noccalula Falls Park, Gadsden; Debbie
Gadson, Franklin County Chamber Director,
unknow of Blount County; and Roger
Shabel, Pepsi Cola Bottling, Decatur.

A NATIONAL MODEL

GROUND BREAKING LEGISLATION SECURES AMLA FINANCIAL FUTURE

ANOTHER HIGH-WATER MARK FOR AMLA CAME IN 1978 WHEN THEN DIRECTOR GIL LANGLEY CREATED A FUNDING MODEL FOR THE ASSOCIATION THAT IS NOW A NATIONAL MODEL FOR ALL REGIONAL TOURISM AGENCIES. Langley introduced an innovative bill to state legislators that would impose a 1% lodging tax on hotel and motels within the AMLA region. The unique proposal would split the tax by giving .5% to each county commission with the region for tourism development, while the remaining .5% would be allocated as the funding base for the Alabama Mountain Lakes Tourist Association.

"Prior to this, the annual budget for the association was \$48,000." Langley said.

what we do

Marketing to a fast moving world through social media, the internet, print publications, television and radio broadcast, travel shows, and the media.

I dash of the UNEXPECTED NORTH ALABAMA





TARGET MARKETS



The primary markets for the Alabama Mountain Lakes Tourist Association are:

- ✓ Leisure/family
- ✓ Outdoors/sportsmen
- ✓ Sports
- ✓ Eco tourism
- ✓ Adventure
- ✓ Culinary/Wine tourism

- ✓ Weddings
- ✓ Train Enthusiasts
- ✓ Retirees
- ✓ Brew/Nightlife
- ✓ Motorcycle Enthusiasts
- ✓ Religious

After conducting in-house research, receiving input from focus groups, and local industry professionals, we have fine-tuned the geographic markets to be:

Primary - Alabama, Florida, Georgia, Tennessee, Mississippi

Secondary – Ohio, Indiana, Illinois, Kentucky, North-South corridors of I-65 and I-59, East-West corridors of U.S. Hwy. 72 and I-22 (Corridor X), Missouri, Texas, Louisiana

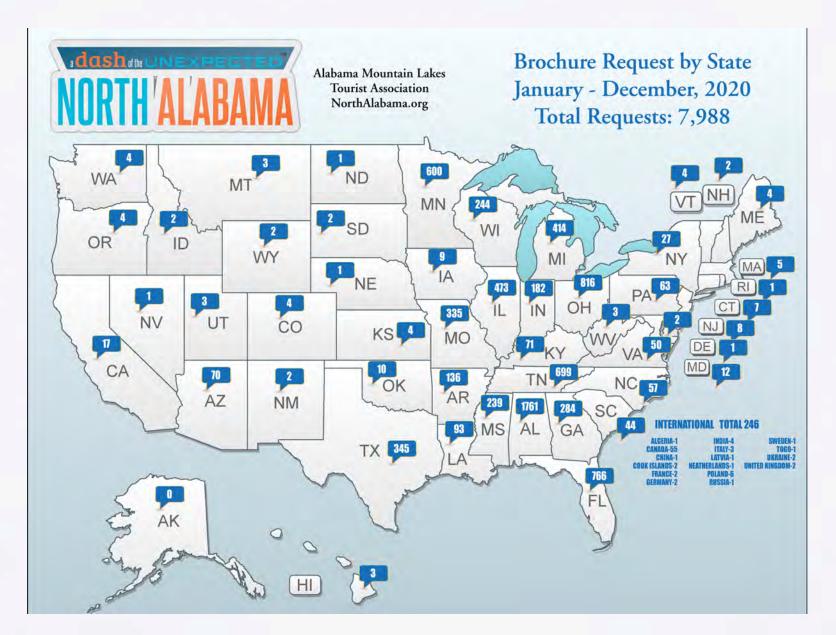
These markets are determined by:

- 1. The driving distance to the AMLA region.
- 2. Evaluation of the geographic region from ad responses and website statistics.



INFO REQUESTS FROM ALL 50 STATES AND 25 COUNTRIES

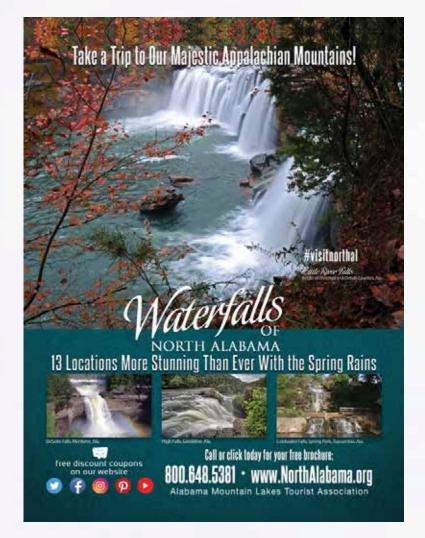






CONSUMER PRINT ADVERTISING

Placed display ads in more than a dozen magazines and newspapers, reaching a combined circulation of more than 6 million in more than 10 states.







- Alabama League of Municipalities
 Magazine
- Association of County Commissions of Alabama Magazine
- Advance Travel
- Alabama Magazine
- Alabama Golf Guide
- Business Alabama
- Great Day Outdoors Magazine
- Guntersville HydroFest
- Taste of the South Magazine
- Compass Magazine Spring & Fall
 Newspaper Inserts
- Paddling Magazine
- Phil Waldrep Ministries
- Alabama Vacation Guide
- Excursions Magazine
- Southern Family Magazine



CONSUMER INTERNET MARKETING

Conducted numerous internal and external internet ad placements throughout the year driving traffic to the NorthAlabama.org website.

When 100 Alabama Miles Challenge in North Alabama

P-balt Friday, July 24, 2020 by Cody Hood

Monday, A



things, and beautiful no Marshall co



Three years ago my family and I found out about the 100 Alabama Miles Challenge, Ever since then, I've been earning miles and badges all over our state. The 100 Alabama Miles Challenge encourages Alabamians to live a healthier lifestyle by getting outdoors and exploring our beautiful state. You can earn miles by running, walking, cycling, mountain biking, hiking, paddling, rolling, and swimming.

Comments | Continue Heading +

Categories: north sistema, bike, hikmo, outdoors, road trip, travel Tags: biking, hike, north stehama, outdoors, road trip, travel

Visit North Alabama's 100 Alabama Miles Photo Contest

Tuesday, August 4, 2020 by Melea Hames



We are partnering with 100 Alabama Miles Challenge to do a photo contest! The 100 Alabama Miles Challenge is "a statewide program designed to inspire all Alabamians to kick-start an active, healthy lifestyle while exploring our beautiful state and connecting with fellow participants. We challenge all Alabamians to walk, run, hike, bike, swim, paddle, ride or roll 100 miles each year and to do so

Comments | Continue Reading »

Categories: north alabama, outdoors, hike, hiking, 100 alabama miles challenge, walking, running, kayaking Tags: north alabama, outdoors, 100 alabama miles challenge, hiking, walking, kayaking, running

- NorthAlabama.org web banners
- Spring & Fall Escape to the Southeast websites.
- NATGEO
- Bass Pro Timmy Horton's YouTube Channel.
- Weather bug.
- Target marketing through Google.
- In-house Social Media Seasonal Campaigns on Instagram, Pinterest, Facebook, Twitter, YouTube.
- Trip Advisor Internet Campaign



NORTH ALABAMA DAY TRIPPING ITINERARIES

NORTH ALABAMA WATERFALL DAY TRIPPING

The Singing River Waterfalls

Location: Tuscumbia, Ala., northwest Alabama
Waterfalls: Coldwater Falls (GPS: N 34 43.789 W 87 42.205) and Wilson Dam Falls (GPS: N 34' 47.643 W 087' 7.587) Attractions: Spring Park, Helen Keller Home, Alabama Music Hall of Fame, FAME Recording Studios, Muscle Shoals Sound Studios, Cypress Moon Studios, Tuscumbia Railway Depot & Museum, Wilson Dam

Coldwater Falls is the centerpiece of beautiful Spring Park in Tuscumbia. The falls is a man-made waterfall that is constructed with over 2,000 tons of sandstone. It stretches 80 feet wide and is 42 feet tall. Each day over 4.3 million gallons of water flow over the falls. Wilson Dam waterfall is on a high rock wall adiacent to Wilson Dam on the south bank. Small feeder creeks run through the natural area and create this waterfall on an adjacent cliff wall.

. Spring Park provides the perfect atmosphere to enjoy a family picnic with playground and children's amusements, including a train,

carousef, roller coaster, and splash pad. Food vendors and restaurant dining available in the park. Open daily, year round.

Helen Keller Home, Gardens and Massems is located just as couple miles from Spring Park. The plantation home and bërthplace
cottage, dating back to the 1820's are listed on the National Historic Register of Historic Places. Original furnishings of the Keller family decorate the home and museum, highlighted by hundreds of Miss Keller's personal mementos, books, and gifts from her lifetime of travel and lectures for the betterment of the world's blind and deaf-blind.

· Alabama Music Hall of Fame honors the outstanding achievements and the music of Alabamians. You'll hear rocking rhythms and soul touching melodies as you admire the vast memorabilia from the lives and careers of more than 1,000 stars, representing all styles of

. FAME Recording Studios, established in 1959, was the first successful professional recording studio in Alabama, Arthur Alexander's 1961 hit, "You Better Move On," cut here, launched the famous Muscle Shoals sound. The internationally acclaimed documentary; Muscle Shoals released in 2013, told the story of FAME and its founder, Rick Hall.

 Muscle Shoals Sound Studio, established in 1869 by a group of former FAME session musicians, this was the location where the Rolling Stones, Cher, Bob Segar, Rod Stewart, Paul Simon, Art Garfunide, and many others created some of the most popular hits of the 1970's. The rhythm section was eventually immortalized as "The Swampers" by Lynyrd Skynyrd in the lyrics to "Sweet Home Alabama." Cypress Moon Studios, founded in 1978, was the second location of the legendary Music Shouls Sounds Studio for over 25 years, where the "Swampers" continued to record hits after moving from their Jackson Highway location. Recording artists including Bob

Segar, Bob Dylan, Lywyrd Skyrnyrd, Dr. Hook, Etta James, Clarence Carter, Julian Lennon, Glenn Frey, and countless others.

• Tuscumbia Bailway Depot & Museum is 1888 restored passenger depot that was utilized by both the Memphis and Charleston and Southern Railway companies. Today, it is a museum dedicated to its memorabilia. Tuscumbia boasts the first railroad west of the

 Wilson Dam boasts one of the highest, single-lift locks in the world. Construction on the dam began during World War I, TVA. was created in 1933. The lock is accessible to visitors Fridays, Saturdays, Sundays and federal holidays from 7 a.m. to 7 p.m. throughout

Alabama Mountain Lakes Tourist Association 800-648-5381 or 256-350-3500

NORTH ALABAMA WATERFALL DAY TRIPPING

A Walk in the Park

Waterfalls: Noccalula Falls (GPS: N 354.02.293 W 86 01.590)
Attractions: Noccalula Falls Park, Mary G. Hardin Center for Cultural Arts, Gadsden Museum of Art, Imagination Place, Wills Creek Vineyards & Winery, Maraella Winery, Jules J. Berts Winery, Tigers for Tomorrow

Named after a Creek Indian princess. Noccalula Falls stands 90 feet tall and is one of the most visited natural attractions in the state When rain conditions are normal, the waterfall is around 20 feet with a smaller waterfall located a little to the right of the higher fall. While heavy rains cause the two falls to merge into one wider waterfall.

an Nocacials. Palls Park. Nestled among the trees in the park is a pioneer village, a group of rustic, hand-hewn log buildings representing a display of pioneer living conditions, included in the village are a country store, grist mill, covered bridge, pioneer home, smoke house, blockmith shop and more. Other park straticions include a Wirt Memorial and Museum, bottonical gardens, hiking trails,

sightseeing train, playground, carpet golf, picnic pavilions, Wedding Chapel and honeymoon cabins, and meeting facilities.

Mary G. Hardin Center for Cultural Arts includes three art galleries, the Imagination Place Children's Hands-on Museum, a 72foot working model railroad, and the Gadsden Community School of the Arts.

• The Gadsden Museum of Art strives to support and maintain a museum of local history of the Gadsden and Etowah County area

and to support and maintain a museum dedicated to Southern artists. The museum is committed to the acquisition, collection, and ervation of paintings, sculptures, decorative arts, artifacts, and items of historical significance deemed worthy for view by the

. Wills Creek Vineyards & Winery, located in nearby Duck Springs, Ala. is one of three active wineries North of 1-20. The vineyards are nested in the peashell hills of the Duck Springs Valley, in the heart of the Duck Springs wildlife preserve. Wills Creek Vineyards offers several varieties of muscadine, fruit wines and grape wines, and a family tradition spanning many generations of wine making. that immigrated from Switzerland with the wine maker.

• Jules J. Berta Winery is located atop Sand Mountain in Albertville, Ala. The vineyards are five acres of vines on a 22 acre farm, and

mostly consist of Chardonnay, Cabernet Franc, Merlot and other varietals. They additionally have fruits wines and muscadine wines grown by local Alabama farmers.

Muraella Winery is located in the picturesque foothills of the Appalachian Mountains in Hokes Bluff, Ala. Established in 2005,

their vineyards include estate grown and bottled Cabernet Sawsignon. Offers visitors a choice between classic viniferous varietals and traditional Alabama fruit wines. Gift shop has a great selection of cheeses and wine novelties. Stop in for a complimentary wine tasting

 Tigers for Tomorrow. Looking for a unique experience? Take a trip to Untamed Mountain. Tigers for Tomorrow is a wild animal
ark and environmental education center that's home to over 130 animals. See 70 big cats, wolves, and bears. Children can interact with barroyard animals at their contact yard

Alabama Mountain Lakes Tourist Association www.NorthAlabama.org

Waterfall Trio on Lookout Mountain

Location: Fort Payne, Ala., northeast Alabama, Little River Canyon National Preserve

Waterfalls: Little River Falls (SPS: N 34 23.612 W 85 37 574), DeSoto Falls (GPS: N 34 32:900 W 85 35.433) and Grace's High Falls (GPS:N3421.281 W8540.387)

Attractions: DeSoto State Park, Little River Canyon Center, Fort Payne Depot Museum, ALABAMA Fan Club Museum, Orbix Hot.

Little River Falls is located at the north-end of Little River Carpon National Preserve and is one of Alabama's most scenic waterfalls. Known as one of America's deepest and most extensive carpon systems east of the Mississippi River, Little River Camyon National Preserve is 14,000 acres of nothing but beauty.

DeSoto Falls is one of the most photographed points of interest in Alabama, DeSoto Falls is also one of the tallest (107 ft.) and most visited waterful locations in the state. It also features numerous smaller fulls. The waterfull has a concrete dum above the fulls, which was built in 1925 for Alabama's first hydroelectric power plant, which is of historical significance.

Located within the 14,000 acres Little fiver Carpon National Preserve is Grace's High Fulls. Though only seasonal, this waterfull is one of Alabama's highest waterfulls. At over 700 feet high, the waterfull isotates a view you can't find anywhere else. When rainfull is high, a significant amount of smaller creeks and waterfalls can be seen while exploring the area.

. DeSoto State Park offers a lodge, cabine, motel, full service restaurant, campground, primitive camping, nature center, biking and biking trails, Olempic size pool, canoning, beating, and fishing areas. Located stop Lookout Mountain near Little River Carpon National Preserve and near Defoto Fulls day use area.

 Little River Canyon Center is a partnership between Jacksonville State University and Little River Canyon National Preserve. The Center provides visitors with information, educational and reconstional opportunities, and an impressive HD film about Little River

 Fort Favne Depot Museum features exhibits terrical of the lifestyles of the late 1800s and the early 1900s. The museum features. Native American pottery, basketry, tools, and clothing. Old Fort Payne Depot was built by the Alabama Great Southern Railroad in

· ALABAMA Fun Club Museum is home of the Country Music Group of the Century, this museum houses the group Alabama's many awards and achievements, collections from their youth and a souvenir and gift shop.

. Orbix Hot Glass, owned by artist Call Brood, creates creates unique handmade functional art glass and sculpture. Orbix studio and . Tigors for Tomorrow, Looking for a unique experience! Take a trip to Untamed Mountain. Tigors for Tomorrow is a wild animal

park and environmental education comer that's home to over 150 animals. See 70 his cats, wolves, and bears. Children can interact with barryard animals at their contact yard.

Alabama Mountain Lakes Tourist Association 800-648-5381 or 256-350-3500

National Forest Waterfall Adventure

Whether it Theley for 6 fish is within a No minute with from the Speey Bower Fixes: Grounds and Faceretion Area, the main developed access area off of Course Fixed is Closual Read. Triving Fixed Creds rouse through a sandatone cancer to the empirics into the Spring-Fixed. The area in in the Norther American and priores relations. But a fixed a fixed and in the American and priores relations. But a fixed the American and priores relations. But a fixed the American and priores relations. But a fixed the American and priores relations and the American and

Amendment.

Benefits of the control of the control

NORTH ALABAMA WATERFALL DAY TRIPPING

Covered Bridge Trail to Mardis Mill Falls

Mandis Mill Fulls is located on Genre's Creek which feeds into 'The Black Warrior / Locust Fork River. The falls are roughly 35 feet wide and the water drops 16-feet. Also known as Graves Creek Fulls.

Horton Mill rises 70 feet above the Cubert Frong of the Warrier Fiver midding it the highest covered bridge above water in the United States. The enteration of the bridges in the early and mid-1970 was do no primary to efforts of the Risual County Historical Society. Horton Mill then became the first covered bridge in the South to be named to the National Register of Historic Places.

Swann Bridge is located one mile west of Cleveland, just off Alabama 79, and is the longest in the south with a 324 feet span

The historic Daviel Marphree cabin was moved there in the early 1970's and was the home of one of Bloud's sarliest witters. It is fully femished and restored and sits amongst an old shoot house, over crit, bears, and other outbuildings, Locard on Palasakeri Deel Monantia Insur 0115.2 Styleteness Oceans and Rosal and anternoon sitting in a swing overlocking the railey below is ample illustration of why five families are moving to Bloudt County each day?



RADIO AND TELEVISION MARKETING

Alabama Mountain Lakes

Pandora Ads: Brews + Waterfalls

North Alabama Craft Beer Trail

Pandora VO Suggestions

Male, 28-32, Conversational, Laid-back, Mature, Upbeat, Funny

[:15 spot]

Ah, yes, the famous trail in the Appalachians. No, not that one. This one: The North Alabama Craft Beer Trail. 8 micro-breweries footed in the Appalachians, with dozens of beers unique to North Alabama.

Click on the ad to plan your trip today. Cheers.

[:30 spot]

That famous trail in the Appalachians can take months. For some, years. Lucky for you, Alabama has its own mountain trail you can knock out in a weekend. The North Alabama Craft Beer Trail with 8 micro-breweries snug in the foothills of the Appalachians. From Florence to Gadsden, these local breweries offer dozens of beers unique to North Alabama.

Visit each brewery, get your craft beer passport stamped and submit for a commemorative gift.

Click on the ad to plan your trip today. Cheers.

Banner

HED: Tap the trail.

SUB or LOGO: North Alabama Craft Beer Trail

BTN: Plan your trip

LINK: http://www.northalabama.org/explore/craft-beer

IMAGE: I suggest a shot from inside a brewery or even just a beer bottle or can or pint

Waterfalls Of North Alabama

Pandora VO Suggestions

Female, 28-32, Conversational, Laid-back, Youthful, Funny, Sweet

[:15 spot]

Would you look at that view? Oh, right. You can't see me. Well, I'm looking at the fourteen magical waterfalls of North Alabama, surrounded by nature to hike and wineries to relax.

Click on the ad to plan your trip today.

[:30 spot]

Would you look at that view? Oh, right. You can't see me. Well, I'm looking at one of the fourteen magical waterfalls of North Alabama. Simply breathtaking. Thanks to flowing waters of the Tennessee River, North Alabama boasts the most beautiful waterfalls either side of the Appalachians. These stunning falls are surrounded by nature to hike, spots to photograph and, in some cases, wineries to relax.

Click on the ad to see what I'm talking about and plan your trip today.

Banner

HED: See the wonderful waterfalls of North Alabama

BTN: Plan your trip

LINK: http://www.northalabama.org/explore/waterfalls IMAGE: I suggest one of the waterfalls, not the map

SPREADING THE WORD ABOUT NORTH ALABAMA



CONSUMER TRAVEL SHOWS

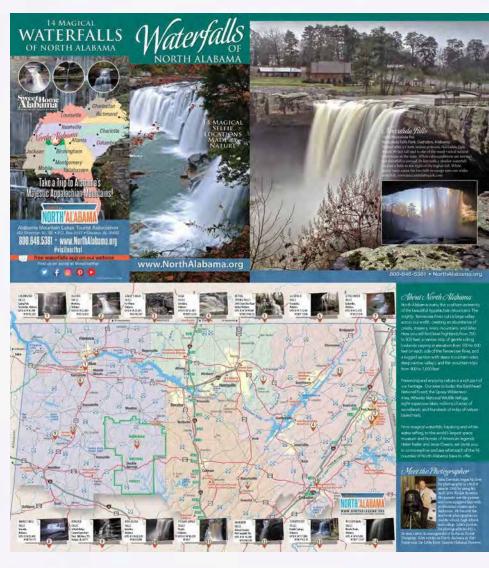
Marketed North Alabama destinations at 11 consumer travel shows 9 states reaching more than a quarter-million consumers.













Located in northwest Alabama, Rainbow Palls is nestled. is a small canyon known as The Dismals, featuring two waterfalls, many vertous rock formations, and a 3/4-mile Natural Landmark and is noted as one of the finest examples of coological and geological features composing our nation's natural history. Printine wilderness, nomentic abins, seduded campates, hiking, swimming, campeing, wildflowers, a country store, and more. Cabins and gran ours awailable year round by reservation.









high waterfall, it features a magnificent view along with



streams, box canyons, waterfulls, rock shelters, and





Alabams. Located within High Pells County Perk, High Palls waterfull is 55 feet high and done to 300 feet wide! In seasons of heavy rains, the entire width of the waterful the bottom of the waterfalls, along with a walking beidge



Grounds and Recreation Area, the main developed acres area off of County Road 6 (Cranal Road). Turkey Poot

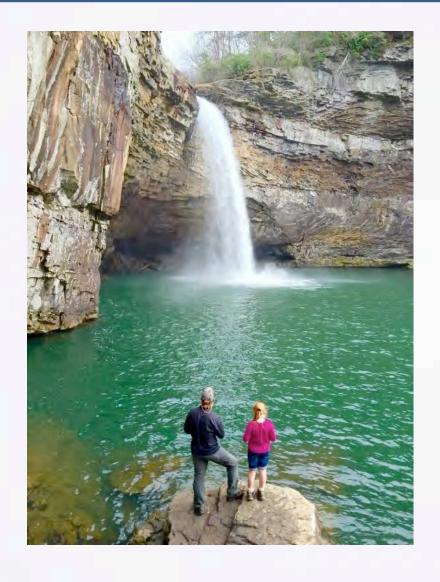


This gorge is located within Sand Mountain at Piogah. At a total of 600 fort spoud out over 1.5 miles, the gorge includes two large waterfalls that are each close to 100



NORTH ALABAMA WATERFALLS TRAIL Driving traffic to rural settings





FIRST YEAR OF WATERFALLS PROJECT RECEIVED REQUESTS FOR AND DISTRIBUTED 40,000 BROCHURES

- Utilized existing natural resource for economic development.
- Provides economic boost to 8 counties.
- Each family visiting a waterfall will spend money at gas stations and restaurants, and usually retail and lodging.
- Visitor expenditures supports local jobs for local establishments.
- Each purchase is taxed, supporting local government infrastructure at no additional tax burden to local residents.



NORTH ALABAMA WINE TRAIL AgroTourism to benefit rural areas and farmers.





NORTH ALABAMA WINE TRAIL AgroTourism to benefit rural areas and farmers.

Senate passes bill allowing small farm wineries to sell directly to licensed retailers and consumers

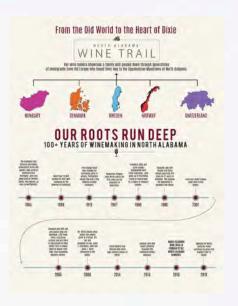
SB294, Sen. Andrew Jones, R-Dekalb, passed as substituted. This bill would allow licensed wineries that produce locally sourced wines and are below a certain size, known as "small farm wineries," to sell and transport their table wines directly to licensed retailers or to sell directly to consumers, under certain conditions. Transportation of the table wine must be made by the winery's employees in a vehicle owned or leased by the winery. This bill has been referred to the House Economic Development and Tourism Committee.

ALABAMA SENATE BILL 294 ALLOWING SMALL FARM WINERIES TO SELL DIRECTL TO RETAILERS AND CONSUMERS IS APPROVE. THANK YOU TO BILL SPONSOR SENATOR ANDREW JONES, R-DEKALB COUNTY. AMLA WORKED TO SUPPORT PASSAGE OF THE BILL.



SUPPORTING SB89 FOR LOCAL SALES









Visitor Response

My daughter and her Best
Friend Completed the North
Alabama Wine Trail Passport on
Saturday June 27, 2020.
Attached is a copy of my
Passport. Complete address may
not be complete so here it is.
Lynn Vanek
1955 Popps Ferry Rd
1081 P
Biloxi,MS 39532

Visitor Response

I would like to tell you that we combined Wine and waterfalls and we had the best 4 days together!! Although I think they tried to kill this 64 year Old on some of the trails! LOL. We had a Blast and have passed it on to many of our Friends . You certainly have a Gem with this tour! Thanks again!'

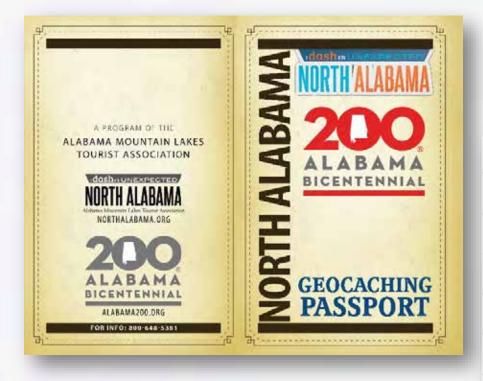
Destination Owner Response

Tami Reist we love and thank you all more than you know. Without your efforts to support our north Alabama wineries, we would still be working hard by ourselves to be known. Our wine trail has met above and beyond our expectations and we have you and all who support us to thank big time. Thank you, thank you for believing in the north Alabama wineries.

Janie CoppeyOwner wills creek winery



NORTH ALABAMA BICENTENNIAL GEOCACHING PASSPORT Targeted marketing during special year driving traffic to new areas





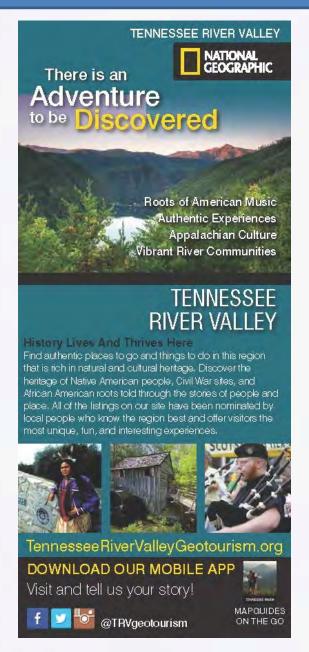




NORTH ALABAMA
'UNEXPECTED"
GEOCACHING PASSPORT

Targeted marketing to reach regionwide.







NATGEO TENNESSEE RIVER VALLEY WEBSITE & APP

Partnering with national organizations for extensive regional exposure



NORTH ALABAMA BBQ TRAIL







NORTH ALABAMA CRAFT BEER TRAIL Support start-ups and entrepreneurship





NORTH ALABAMA TRAIN DEPOTS TRAIL History and heritage preservation.

NORTH ALABAMA TRAINS

The history of Alabama and the development of it crains also are deeply unbested. Beganning with the 18 xx operang of the Tascountia Ealiney in what is now Porth Alabama's Galbert Course; the state's induced colored transportation problems and created opportunities for schemes and legislate beatnessman hibr: Our the next centure, reduced teld the various parts of the state together, consenting Alabama to the root of the nation.

Coften demonsted Alabama comments in the articledium period and river tran quot frameled mischol to the port of Mobile. Pointh Alabama plantars could use the Tanaes see Fines to reach New Crisans but Mescle Steals, near Theorembia, formed a major burier. This impedances recognised the Alabama plantars could be should be formed to the Alabama plantar to make the double. The first two males of track opened on June 12, 1332. Instally powered by horses, this pienering like soon operated the first steam incommittee sect of the Alleghenies the Bulton. The Turcanshia because part of the themphia & Charleston Fusions, which completed its line between Charleston and Memphies in 1838.

The Civil War brought short missive change on Alshama's realroad's. The Memphos & Charleston (MeC) and tally moved Considerate tongo and applicable the shipply channel deal in 18th and thice of that it rule and equipment could be used disorbere in: the fourth and to prevent their use by Usion forces. The MeC of All of and MeWP personapted in the first large-scale troop movement in history Rellowing the Buttle of Saloh in 1862 in sentitives of Tennessee, Union general Don Carlos Build began marching through Charles and MeC.

To counter this. Confedence General Bracken Braggered these three rationals along with other in Georgia to more \$5,000 through and applies from Tupels. Moreover, to the Chattaneogo are in distance of almost 200 males) in leve than a week, urrising well ahead of Boell. As a result of heavy usage, maximal maintenance, and them made particularly those led by Col. Aled Bragist (1861), bits, Gen. Lovel H. Forecom (1866), and Gen. Jimes H. Welson (1866), the chafer inflored were largely document of work read.

Prior to the war, goologist had confirmed that the near around present-day lituralishms contained large deports of son on and coal, but they were workless without transportation to an industrial coaler. Supporters of the ARTH lobbed for Chattenoogs as that coaler, but Alabamians Peanl-Gairer and plan Millars, but he whom had learned radianding one the ARIF enteroned inner William control alabamian as that industrial base, with a Montgomery-Deceater radional or series if They chattered the Alabamia Cambril Paintonal (AC) in 1996, but ARTH backer and the Cast War stalled the project After the war follows congruenced the AC as the Yorth & North Salabamia (AC) and finally begin constructions in 1899.

The company had reached within 66 miles of Decahar in North.
Allows when a lack of money to pay bond infaced stopped the work.
Paulood constructor buth "Statem and other ARCH" before schemed to take
control of the SSN1 but's last manute infrason of each from Exeruidry based
Lousselle is Neishelle Faultond. It also rescared the SSN1 and had mill to
Decahar by 1 872. Them, if commoded with unother Like-controlled line, the
Sakmalle is Decahar, going the expending LSN1 it first early unto the state.

The Panic of 1 W3 dm it cally reshaped Alabumi studiosis, primarily because of the faller of the Inchineous Terminal holding compute. Through a convoluted process, the Central Pail and and Bindeng Company's lines smerged as the Central of Georgia Pauliesy (Coff G) in 1893. The ETY-Sie and the Alabumi Gosti Osthiam Radiosia descessor



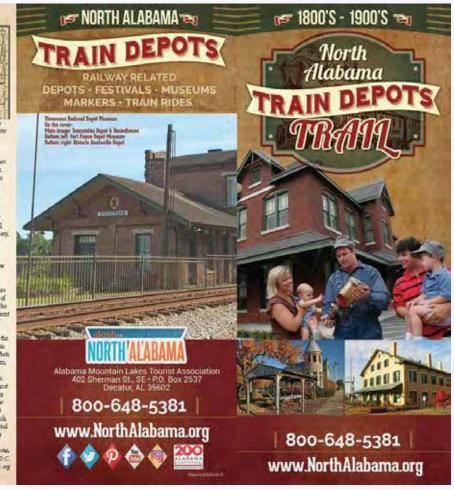
Mapmon 1998 by the Authorica Restricted Commissioners dividing the North Authorica redroad network connecting to Strangthorn incobined lines, Eutrary of Congress, Geography and Map Division.)

to the ARTE, were included in New York frances: I. P. Morigan's new Southern Failway System, formed out of coweal Pachanond Terminal lines in 1894. The LSON was not affected by the Fachmend Terminal's collapse, but it instantly had a strong rend in the new Yorkson. Pailway These two lines would demanted failwarm ratinoding fig. 4 short of a contra-

By 1910, the Alabama rational map was largely complete, and the men and styr neural maternty as well. Alabamis major rational shared assembly well during most of the twentach contury, although federal counts by the United States Patinost Administration during World War I cleak them a service financial blow. The rational also entends thancial schacks during the Good Depression, but World War II opened a recovery, and the state rational curried masses amounts of material and troops during the conflict.

The post-own on brought change and can reliation to the statis' indicate Diesel power replaced stam becometries, and fringly can grow larger. An unexpected development was the rigid declarating processing tradic in quite of large intentiments to be equip existing passing private, each at the Creasest and the Penniana Limited and to turboduce new content of the Penniana Limited and to turboduce new content of the Creasest and the Penniana Limited and to turboduce new content of the Creasest and the Penniana Limited and to turboduce new content of the content post of the 1990s, but a massive increases in the manifest of astronobiles, the new linker state Religionary System, and the advent of jet unknew copitated most indicately presenges becauses. A majority of passinger train had been decentrated when the federally controlled Amritark system as series dependent on the deletation system in 991. At fast the content in Pulsaye was the cost yearload serving a Anheam that do not you. Americk continuing to main its research Southern Review and Treathous in new the cell perioring train in the return.

Adapted from The Encyclopedia of Alabama, J. Lawrence Lee, National Bark Service, Washington, D. C. www.encyc.bpedia-glabbama ong



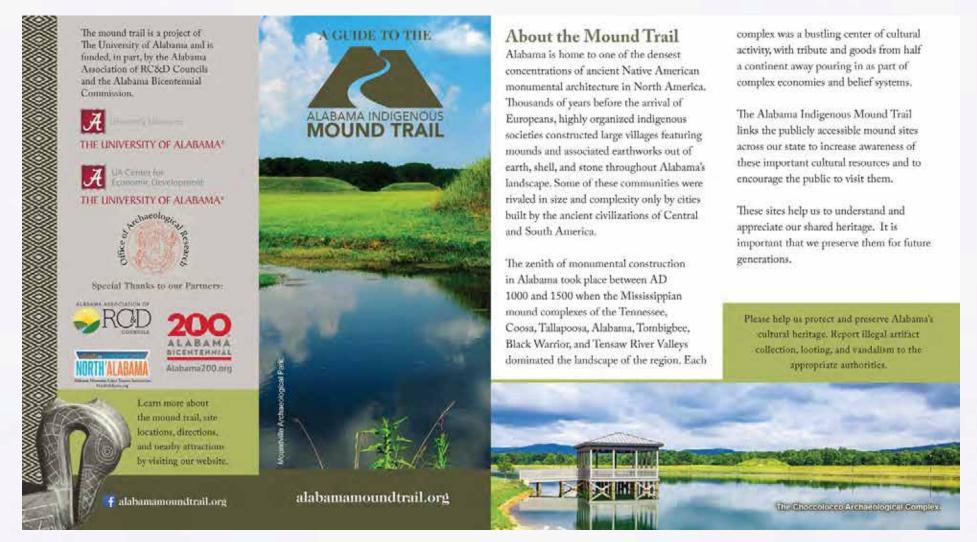


NORTH ALABAMA SCENIC MOTORCYCLE ROUTES Target marketing for a growing trend.





ALABAMA INDIGENOUS MOUND TRAIL Partnering with University of Alabama to preserve our heritage













SUPPORTING NEW DEVELOPMENTS SUCH AS CANOE TRAIL IN LIMESTONE COUNTY, KAYAKE ROUTE IN RED BAY, CANOE TRAIL AND BIKE PATHS IN DECATUR